



Iowa
**Vocational
Rehabilitation**
Services

Finding solutions. Generating success.

Kim Reynolds, Governor

Adam Gregg, Lt. Governor

Ryan M. Wise, Director
Department of Education

David L. Mitchell, Administrator

December 13, 2018

The Honorable Kim Reynolds
Governor, State of Iowa

Dear Governor Reynolds:

Pursuant to Chapter 259, Iowa Code, the Iowa Vocational Rehabilitation Services (IVRS) is pleased to present our biennial report for Fiscal Years 2017-2018.

IVRS exists to serve individuals with disabilities under Title II and Title XVI of the federal Social Security Act and Title IV of the Workforce Investment Act. IVRS serves people with disabilities by: 1) providing vocationally-related assistance to achieve economic independence; or 2) providing disability determinations that result in appropriate financial benefits per Social Security Administration guidelines.

Other services and financial assistance are provided to enable persons with disabilities to maintain independent functioning as long as possible within their communities and to prevent institutionalization. IVRS is an integral part of the statewide disability community and remains committed to providing the highest quality vocational rehabilitation services to eligible Iowans in achieving their economic, independence and employment goals.

Please let me know what questions you may have.

Sincerely,

David L. Mitchell, MS, CRC
Administrator, Iowa Vocational Rehabilitation Services

State of Iowa
Department of Education

2017 – 2018 Biennial Report

IOWA VOCATIONAL REHABILITATION SERVICES



December 2018

**IOWA DEPARTMENT OF EDUCATION
IOWA VOCATIONAL REHABILITATION SERVICES**

Biennial Report SFY 2017 and 2018

Section 259.5, Iowa Code states, “Report to Governor. The division shall report biennially to the governor the condition of vocational rehabilitation within the state, designating the educational institutions, establishments, plants, factories, and other agencies in which training is being given, and include a detailed statement of expenditures of the state and federal funds in the rehabilitation of individuals with disabilities.”

Statutory Authority

Iowa Code 259.1 – The State of Iowa, through its legislative authority, accepts the provisions and benefits of the Federal Rehabilitation Act of 1973, as amended, and codified in 29 U.S.C. §701 et seq.

Vocational Rehabilitation is an eligibility-based program provided as a public service to Iowans with disabilities to preserve, restore or develop their abilities so they may become employed. It is one of the oldest, most successful state-federal partnerships. It has been in existence in Iowa since 1921.

Agency Overview

Iowa Vocational Rehabilitation Services (IVRS) exists to serve individuals with disabilities under Title II and Title XVI of the federal Social Security Act and Title IV of the Workforce Investment Act. IVRS serves people with disabilities by: 1) providing vocationally-related assistance to achieve economic independence; or 2) providing disability determinations that result in appropriate financial benefits per Social Security Administration guidelines. Other services and financial assistance are provided to enable persons with disabilities to maintain independent functioning as long as possible within their communities and to prevent institutionalization. IVRS is an integral part of the statewide disability community.

The Mission, Motto, Vision and Guiding Principles of IVRS are reviewed annually with all staff during area office visit. This past year, conversation focused on employment services and the linkages to the Future Ready Iowa Initiative.

Mission

We provide expert, individualized services to lowans with disabilities to achieve their independence through successful employment and economic support.

Core Functions

Assist eligible lowans with disabilities in obtaining, maintaining and advancing in employment through rehabilitation services individually designed to disability and employment needs.

Provide specialized services to the business community to meet their workforce and workplace needs.

Determine eligibility of lowans who apply for disability benefits administered by the federal Social Security Administration.

Motto

Finding solutions. Generating success.

Vision

To Make a Positive Difference for Every Person, One Person at a Time.

Best Decision, Every Claimant, Every Time.

Guiding Principles

We are responsive to the unique needs and goals identified by individuals with disabilities.

We demonstrate teamwork and cooperation among staff, customers and partners.

We operate with trust and integrity.

We demonstrate compassion and respect for all people.

We value continued improvement and learning.

We openly communicate with clarity and consideration.

We are results driven.

Background

IVRS is the largest division of the Department of Education and functions with considerable autonomy. The division employs over 370 people in 44 locations throughout the state. Employees work within three Bureaus and a Planning and Development Team. For vocational rehabilitation services, IVRS received \$25.5 million in federal funds and another \$6.2 million in non-federal funds; for disability determination services, IVRS received federal funds totaling approximately \$25.7 million from the Social Security Administration (no state funds).

The majority of staff is professionally trained rehabilitation counselors and disability examiners. Ninety-seven percent of the counselors have Master's degrees in Counseling or a closely-related field. IVRS is mandated by its federal funding agency, the Rehabilitation Services Administration, to have qualified rehabilitation counselors – i.e., possession of an appropriate graduate degree. All disability examiners have at least a Bachelor's degree or its equivalent. In addition, DDSB has on its payroll 35 professional consultants who are licensed as physicians, clinical psychologists, or speech pathologists. Most IVRS employees are covered under collective bargaining agreements negotiated with Iowa United Professionals and the American Federation of State, County and Municipal Employees.

All employees of the Administrative Services Bureau work in the Jessie Parker Building on the State Complex. The Planning and Development Team staff have the majority of employees in the Des Moines location, but also several are employed in the field in diverse locations across the state. The Disability Determination Services Bureau works in leased space at 535 SW 7th Street in Des Moines, Iowa.

With the exception of a few administrative personnel and the Des Moines Area Office, most of the Rehabilitation Services Bureau employees are domiciled outside of Des Moines to cover all 99 counties and every high school in the state. As stewards of the public trust, IVRS maintains an efficient workforce by assigning staff to multiple locations so that every community college, regent's institution, county and high school have access to an IVRS staff person. In addition, staff is co-located or has itinerant offices in the majority of Iowa Workforce Development Centers, including an active presence in the One-Stop Centers. This has been a priority as we look at service alignment and shared capacity in employment efforts, of which a key strategy is the partnerships occurring with our core partners at the One-Stop Centers.

The Rehabilitation Services Bureau (RSB) has the primary responsibility for the statewide program of quality vocational rehabilitation services to all eligible lowans with disabilities through direct and purchased services from a network of providers. The Disability Determination Services Bureau (DDSB) is responsible for determining the eligibility of Iowa residents who apply for Social Security Disability Insurance (Title II), and Supplemental Security Income (Title XVI) or the Department of Human Services Medicaid waiver programs. DDSB makes the initial determination of eligibility and any subsequent determination of continuing eligibility and handles first-level appeals of

unfavorable decisions. The Administrative Services Bureau (ASB) provides fiscal, personnel, information services and administrative support to the other bureaus.

The Planning and Development Team (PDT) is responsible for planning, legal, program evaluation, and outreach -- including development of business contacts to foster job candidate employment. The PDT provides analysis, strategic initiatives and program service delivery enhancing the agency's ability to comply with federal and state regulations in the delivery of our federal grant award. PDT optimizes available resources to enhance implementation of the IVRS agency mission and vision. The independent living program provides oversight of the Iowa Independent Living Centers, Statewide Independent Living Council, as well as some direct service provision to Iowans with independent living needs.

IVRS customers are individuals with disabilities who need vocational or other assistance to help meet their goals for vocational or personal independence, or who need financial benefits due to their disabilities. Vocational rehabilitation and disability determination programs are eligibility rather than entitlement programs. Applicants must meet federally determined criteria. Customers of both RSB and DDSB may apply on multiple occasions during their lifetime. Customers of the Vocational Rehabilitation program, including Iowans with disabilities as well as our business community partners, expect and receive professional and accurate career planning information and involvement to achieve workforce planning, placement or personal independence. DDSB claimants require accurate and timely decisions on their claims.

Competitive success is determined at the federal level by performance standards and indicators. In DDSB that translates to timeliness and accuracy of case processing; on the vocational rehabilitation side, success relates to employment outcomes and equal access to services. During the past two years DDSB received special recognition through the Social Security Administration's Regional Office in Kansas City, Missouri, for meeting and exceeding operation goals. The Iowa DDS is a recognized leader – not only in the region, but in the country. The Regional Commissioner provided appreciation for exceeding all agency workload goals:

I want to take this opportunity to congratulate you and your staff on the achievements of the Iowa DDS over the past fiscal year. FY2018 presented many challenges, but your staff worked tirelessly toward your workload goals. Below are highlights of some of your many accomplishments through September 30, 2018.

- *Cleared 6,955 CDRs or 102.1% of the goal*
- *Cleared 21,233 initial claims or 98.7% of the goal*
- *Provided critical assistance to Kansas DDS with clearance of 1,844 reconsideration claims*
- *Provided critical assistance to the California and Arizona DDS with clearance of 2,890 medical reviews*
- *Provided excellent customer service by creating a high-quality product:*
- *Decisional initial accuracy of 99.1%*
- *Performance initial accuracy of 96.7%*

Iowa completed its first full year of production in DCPS2, clearing almost 3,000 cases since roll-out as a Wave 2 site. You lead our region in DCPS2 implementation and your DUIT Team members provide ongoing essential feedback to the DCPS CPO. The presentations given by you and your staff at the May 2018 Disability Engagement Session in Dallas were exceptional. You informed and inspired DDSs and RO staff from the Dallas, Atlanta and Kansas City regions. You were designated by CPO to mentor both Missouri and Louisiana DDSs. Despite heavy involvement in the roll out of DCPS, you allow staff participation in national workgroups whenever possible.

Your personal commitment was evidenced again this year in your service as President-Elect of the National Council of Disability Determination Directors (NCDDD). You represent the DDS community well on NCDDD as well as the National Disability Issues Group (NDIG) and the DCPS Steering Committee.

We greatly appreciate your commitment to excellent customer service and your support of national initiatives that further the agency's mission.

Thank you for your leadership and best wishes in FY 2019!

Standards and Indicators

In Vocational Rehabilitation, the Rehabilitation Services Administration has seven standards and indicators for which each state must compile data and submit a report. These indicators relate to:

- 1) increasing employment outcomes;
- 2) the rehabilitation rate;
- 3) the percentage of individuals reaching competitive employment;
- 4) the percentage of individuals served that meet the significantly disabled categories;
- 5) the percentage of people earning wages as a comparison to the average state wage earned by all citizens;
- 6) percentage of individuals increasing their earnings from application to closure and
- 7) the percentage of individuals from minority backgrounds that access services.

FFY2017 - 2018 provided the following results (next page):

Offices Performance FFY2018 10/01/2017 to 09/30/2018 as of 10/05/2018

Area Office	Closure 26	Closure 08	Closure 26	Closure 28	Closure 30	Closure 38	Total Closures	1.1 Change from FFY16 (D-A)	Closure 26 & 28 (D+E)	1.2 Rehab. Rate (D/J)	Earnings equivalent to minimum wage \$7.25 (L)	1.3 Competitive Employment (L/D)	# of Persons who are SD or MSD (N)	1.4 Ratio SD & MSD (N/L)	Average hourly earnings (P)	1.5 Ratio of (P)/ \$22.29 (Q)	Own Income @ Appl (S)	% of Own Income @ Appl (S/L)	Own Income @ Closure (U)	% of Own Income @ Closure (U/L)	1.6 % change between Appl. & Closure (V-T)	Service Rate for Minorities (X)	Service Rate for Non-minorities (Y)	2.1 Minority ratio to non-minority service rate (Z)
	(A)	(B)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)
<i>RSA Standard</i>								(= or > last yr)		55.80%		72.60%		62.40%		0.52					53%			0.80
State Total	2080	359	2097	2363	866	25	5710	17	4460	47.02%	2094	99.86%	2084	99.52%	\$ 12.12	0.54	268	12.80%	1486	70.96%	58.17%	0.719	0.794	0.906
BUR	91	7	76	94	23	0	200	-15	170	44.71%	76	100%	76	100%	\$ 10.61	0.48	2	3%	59	78%	75.00%	0.76	0.87	0.87
CBL	141	21	154	285	101	0	561	13	439	35.08%	154	100%	154	100%	\$ 11.55	0.52	22	14%	104	68%	53.25%	0.82	0.78	1.06
CDR	152	40	135	238	82	2	497	-17	373	36.19%	135	100%	135	100%	\$ 12.15	0.55	19	14%	91	67%	53.33%	0.61	0.78	0.78
CEN	0	0	0	0	0	0	0	0	0	0.00%	0	0%	0	0%	\$ -	0.00	0	0%	0	0%	0.00%	0.00	0.00	0.00
DAV	107	23	107	174	73	1	378	0	281	38.08%	106	99%	106	100%	\$ 10.34	0.46	10	9%	56	53%	43.40%	0.64	0.78	0.82
DBQ	133	10	174	94	41	2	321	41	268	64.93%	173	99%	173	100%	\$ 11.92	0.53	17	10%	138	80%	69.94%	0.90	0.83	1.09
FTD	177	19	146	124	56	1	346	-31	270	54.07%	146	100%	146	100%	\$ 10.54	0.47	17	12%	80	55%	43.15%	0.67	0.80	0.83
IAC	182	20	200	248	74	0	542	18	448	44.64%	200	100%	199	100%	\$ 11.64	0.52	26	13%	121	61%	47.50%	0.76	0.85	0.90
MAC	211	44	200	209	71	6	530	-11	409	48.90%	200	100%	200	100%	\$ 11.73	0.53	24	12%	131	66%	53.50%	0.70	0.78	0.90
NCAO	220	22	230	215	59	3	529	10	445	51.69%	230	100%	227	99%	\$ 14.04	0.63	28	12%	173	75%	63.04%	0.81	0.85	0.96
OTT	102	49	113	172	55	0	389	11	285	39.65%	113	100%	111	98%	\$ 12.99	0.58	21	19%	96	85%	66.37%	0.70	0.74	0.96
SXC	190	21	175	159	43	2	400	-15	334	52.40%	175	100%	173	99%	\$ 11.70	0.52	16	9%	130	74%	65.14%	0.73	0.86	0.85
WAT	164	55	232	151	71	2	511	68	383	60.57%	232	100%	231	100%	\$ 12.24	0.55	29	13%	191	82%	69.83%	0.69	0.77	0.90
WCAO	210	28	155	200	117	6	506	-55	355	43.66%	154	99%	153	99%	\$ 14.25	0.64	37	24%	116	75%	51.30%	0.70	0.70	0.99
POLK	0	0	0	0	0	0	0	0	0	0.00%	0	0%	0	0%	\$ -	0.00	0	0%	0	0%	0.00%	0.00	0.00	0.00

Rehabilitation Partnerships and Initiatives

Specific rehabilitation initiatives occurred during the past two years, including an expansion of business partnerships and a focus on improving transition outcomes for students with disabilities in our secondary and post-secondary programs.

Business

Business partnering has included leading the Employment Disability Resource Network (EDRN) and the specific expansion of business training for all IVRS staff includes the hiring of two additional business specialist positions. This is a program built to improve access for businesses in Iowa to get at the information they need to make decisions regarding disability-related issues. IVRS has also been a collaborative partner with the National Employment Network, which is a nationwide system sponsored through the Council of State Administrators of Vocational Rehabilitation. Its purpose is to provide a resource to business for recruitment and retention of qualified applicants across the nation who are eligible for vocational rehabilitation services. Business partner efforts have included active involvement with the Employment First initiative, Walgreens Project REDI, and Project Ability with Manpower Staffing. Examples of leading Iowa businesses who have hired Iowans with disabilities include: Hy-Vee, Walmart, McDonalds, Casey's General Stores, Kwik Star, Prudential Insurance, Goodwill Industries, Mercy Medical Center, UnityPoint Health, Fareway Food Stores, Pizza Ranch, Walgreens and Wells Fargo.

Students in Transition

We continue outreach efforts to students in the secondary school system through the provision of pre-employment transition services. By continuing to concentrate on improved transition services and employment outcomes, we decrease the demand on adult service systems. This focus also provides necessary employment assistance to young people, teaching independent and self-sufficiency skills prior to becoming dependent on other programs. Every area office has a transition vision analysis plan that gets reviewed collaboratively by local vocational rehabilitation staff and school staff, as well as senior management staff. This assists in focusing on quality improvement and outcome issues facing students as they transition into adult programs.

29% of our referrals come from Iowa school districts for youth in transition. In 2018, 913 students were successfully employed working 31 hours a week, with average earnings of \$11.68/hour. Over \$4.46 million was spent on tuition assistance for students in our post-secondary training programs to obtain educational and occupational skills training to help compete in today's labor market.

IVRS is an active partner with the Iowa Works program and has several service strategies to positively impact the Skilled Iowa Initiative. This includes tuition and skill

development support for our job candidates that assist them in competing for competitive, integrated employment in Iowa.

Iowa State Rehabilitation Council

IVRS works with the Governor-appointed State Rehabilitation Council (SRC) to develop and review the agency goals and priorities in accordance with the Rehabilitation Act. The SRC also evaluates the effectiveness of the vocational rehabilitation program and submits reports to the governing bodies regarding progress.

The SRC specifically coordinates the development of our State Plan, identifying priorities for service delivery, as well as being involved with evaluating customer satisfaction.














The SRC current members include:

- **Dennis Bruce**, Marion; Business, Labor and Industry
- **Nicole Cleveland**, Sergeant Bluff; Disability Advocacy
- **Randell Davis**, Oskaloosa; Disability Advocacy
- **Kim Drew**, Des Moines; Iowa Department of Education
- **Page Eastin**, West Des Moines; Iowa Workforce Development
- **Pamala Fitzsimmons**, Pella; Business, Labor and Industry
- **Gary McDermott**, Clinton; Statewide Independent Living Council
- **Dr. Monalisa McGee**, Diagonal; Disability Advocacy
- **Mari Reynolds**, Des Moines; Parent, Training & Information Center
- **Daryn Richardson**, Crescent; Community Rehabilitation Program
- **Kyle Roed**, Cedar Falls; Business, Labor and Industry
- **Lisa Schneider**, West Des Moines; Client Assistance Program
- **Scott Turczynski (VICE-CHAIR)**, Elkhart; Business, Labor and Industry
- **Brian Warner**, Mason City; VR Counselor (non-voting)
- **Alex Watters (CHAIR)**, Sioux City; Vocational Rehabilitation Recipient
- **David Mitchell**, Administrator (ex-officio, non-voting)

Strategic Strengths, Challenges and Opportunities

The implementation of our Strategic Plan is done with consideration of an analysis of the Agency Strengths, Weaknesses, Opportunities and Threats. A SWOT analysis was completed this past year in assessing progress.

Strengths

-  Dedicated, professional staff.
-  Workforce planning strategies that have been in place for a number of years.
-  Expanded commitment to business relationships, utilization of the National Employment Network with growth of IVRS business services, and the Iowa Self Employment Program.
-  Growth of Occupational Skills training programs.
-  Implementation of Employment First strategies.
-  Collaborative partnership expansion with the Iowa Department of Aging, the Iowa School for the Deaf, Iowa Jobs for America Graduates, Iowa Works, Job Corps, Community Rehabilitation Providers and our secondary and post-secondary education partners.
-  Continued coordination with the Office of Disability and Employment Policy through a technical assistance grant related to Employment First customized employment strategies.
-  Specific Transition presence, serving both potentially eligible and eligible IVRS candidates.
-  Range, depth and variety of services that can be provided to meet our customer's needs.
-  Sound fiscal management principles with a record of no audit recommendations during the past four audit years.
-  Staff leadership plan to create a positive impact on the learning culture.
-  Strong internal management team and resource management team focused on staff engagement and support.
-  Emphasis through our training coordinator on improved onboarding of staff and professional development for all staff.

Weaknesses

- Staff can become content with status quo.
- Continued change is difficult, creating resistance.
- Cross training/collaboration among bureaus can be a struggle.
- Training not always available to meet the needs of the user.
- Role clarification issues between internal staff and among community partners.
- Changing technology makes it difficult to stay current with resources available.
- Employer development strategies and support in relationship to customizing for individual office strengths is confusing.
- IT support system statewide is difficult to access and does not supply local resources to fully maximize the use of technologies.
- Specific training needs continue based upon growing demands on staff time, increase in severity of disabilities being served, and staff turnover impacting partner agencies.
- Difficulty with expansion of contracts to ensure partners have necessary training and knowledge to meet job candidate service delivery needs.
- Lack of sharing of promising practices when implementing problem-solving strategies, changes in WIOA causes increased accounting and case management changes that will result in need for service process changes.
- Lack of clear communication from federal partners regarding legislation interpretation.
- Reduction in state workforce hiring creates increased capacity needs with a shrinking budget.
- Limited options for community rehabilitation provider selection in certain geographic locations.
- Development of internal control processes to ensure compliance with federal funding guidelines

Opportunities

- Continued growth in business and industry partnerships; National Employment Network/Talent Acquisition Portal.
- Integration of quality assurance measures into agency operations improvement.
- As we learn to better identify value points in our VR process, we can find ways to integrate and coordinate strategies within our strategic and state plans, resulting in improved quality performance management.
- Iowa Self-Employment (ISE) program developing Iowa entrepreneurs.
- Integration of area office placement blueprint plans for consistency.
- Iowa continues to be recognized as a national leader in the ODEP Employment First Project, and after a five-year involvement, we received approval to be one of 15 states receiving additional technical assistance for 2018.
- WIOA legislation will create opportunities for collaborative employment system planning to maximize resources and minimize duplication.
- IVRS has a strong and expanding presence in our secondary schools with implementation of Pre-Employment Transition Services.
- Also, we are expanding collaborative partnerships with our One Stop Centers and see a growing presence of partnership with the Disability Access Committees.

Threats

- ❏ Changing emphasis on production standards versus quality and program integrity issues.
- ❏ Loss of knowledge among staff due to turnover and retirement.
- ❏ Lack of collaboration within community partnerships for a common vision.
- ❏ Challenges for consistent delivery of services across state offices.
- ❏ Losing VR identity though federal legislation change.
- ❏ Interpretation/implementation of WIOA and how to ensure consistent implementation across stakeholder and employment systems, as well as with internal staff.
- ❏ State/federal funding limitations and potential pending reductions.
- ❏ Potential conflict with partner agencies (IWD, DHR, DHS, etc.) regarding the implementation of WIOA.
- ❏ A need for continued development of data reporting systems and the fine line between documentation and service delivery.

While there are no direct competitors for Disability Determination Services, there is competition for funding with other Social Security Administration entities and other states.

Training Vendors: 2017-2018

ADVENTURE TRAVEL & CRUISES INC
ALLEN COLLEGE
AMERICAN COUNCIL OF EXER
AMERICAN EDUCATION CENTERS INC
AREA EDUCATION AGENCY 11
AREA VI IA VALLEY CC
AREA XIII IOWA WESTERN
ARGOSY EDUCATION GROUP
ARIZONA STATE UNIVERSITY
ASHFORD UNIVERSITY
ASSOCIATED BUILDERS AND
AUBURN UNIVERSITY
AUGUSTANA COLLEGE ASSOC
AUGUSTANA COLLEGE CTR
BAKER COLLEGE ONLINE
BARTON COLLEGE
BECKY MCCARL
BELLEVUE UNIVERSITY
BETHEL UNIVERSITY
BIKRAM YOGA OF IOWA CITY LLC
BLACK HAWK COLLEGE
BOARD OF TRUSTEES OF SOUTHERN ILLINOIS
UNIV
BODY WISDOM INC
BOSSIER PARISH COMMUNINITY COLLEGE
BRIAR CLIFF UNIVERSITY
BRIGHAM YOUNG UNIVERSITY
BROOKLYN COLLEGE OF CITY
BUENA VISTA UNIVERSITY
CALIFORNIA POLYTECHNIC STATE
UNIVERSITY
CAPELLA UNIVERSITY
CAPITOL BEAUTY SCHOOL INC
CAREERWIZE LLC
CARL SANDBURG COLLEGE
CARLETON COLLEGE
CARLSON COLLEGE OF MASSAGE THERAPY
CARTHAGE COLLEGE
CATAWBA COLLEGE
CATHOLIC HEALTH INITIAT
CENGAGE LEARNING INC
CENTRAL COLLEGE
CENTRAL COMMUNITY COLLEGE
CENTRAL WYOMING COLLEGE
CHAMBERLAIN COLLEGE OF NURSING
CHICAGO SCHOOL CALIFORNIA INC THE
CINCINNATI FOUNDATION FO
CLARKE UNIVERSITY
CLARKSON COLLEGE
CLEVELAND STATE UNIVERSITY
CLIENT REIMBURSEMENT
COE COLLEGE
COLLEGE OF SAINT MARY
COLORADO STATE UNIVER
COLORADO STATE UNIVERSITY GLOBAL
CAMPUS
COLUMBIA BASIN COLLEGE
COLUMBIA COLLEGE
COLUMBIA COLLEGE CHICAGO
COMMUNITY COLLEGE
CONCORDIA UNIVERSITY
CORNELL COLLEGE
COTTEY JUNIOR COLLEGE
CREATIVE CENTER THE
CREIGHTON UNIVERSITY
CULINARY INSTITUTE OF AM FOOD &
BEVERAGE INST
CULVER-STOCKTON COLLEGE
DAKOTA STATE UNIVERSITY
DEAF MISSIONS
DEPARTMENT OF EDUCATION
DES MOINES AREA COMM
DES MOINES AREA COMM COL
DES MOINES UNIVERSITY
DORDT COLLEGE
DORRANCE HOGAN
DRAKE UNIVERSITY
E Q INC
EASTERN IOWA COMMUNITY
ECUMENICAL COMMUNITY CTR
EDGEWOOD COLLEGE INC
ELAINE STERLING ENTERPRISES LLC
EMDR CONSULTING LLC
EMERSON COLLEGE
EMMAUS BIBLE COLLEGE
EVANGEL UNIVERSITY
EVERGLADES COLLEGE INC
FAITH BAPTIST BIBLE COLLEGE
FIEGEN & BISENIUS INC
FLINN CORP
FLORIDA GULF COAST UNIVERSITY
FONTBONNE UNIVERSITY
FULL SAIL
FULLER THEOLOGICAL SEMINARY
GALLAUDET UNIVERSITY
GIA ENTERPRISE INC
GLENDALE COMMUNITY COLLEGE DISTRICT
GOLDEN CIRCLE REAL ESTATE GROUP LLC
GOODWILL INDUSTRIES OF THE HEARTLAND
GRACE UNIVERSITY
GRACELAND UNIVERSITY
GRAND CANYON EDUCATIONAL INC
GRAND VIEW UNIVERSITY
GRANT WOOD AEA
GRANT WOOD AREA EDUCATIO
GREEN HILLS AEA

TRAINING VENDORS: 2017-2018, CONTINUED

GRINNELL COLLEGE
HAMILTON TECHNICAL COLL TECH SCHOOL
HAMLIN UNIVERSITY
HARRIS-STOWE STATE UNIVERSITY
HAWKEYE COMMUNITY COLLEGE
ILLINOIS STATE UNIVERSIT
INDEPENDENCE MHI
INDIAN HILLS COMMUNITY COLLEGE
INDIANA INSTITUTE OF TECHNOLOGY INC
INDIANA WESLEYAN UNIV
IOWA ASSOC OF REALTORS
IOWA CENTRAL COMM COLLEG
IOWA COLLEGE ACQUISITION
IOWA LAKES COMM COLLEGE
IOWA SCHOOL OF BEAUTY
IOWA SCHOOL OF MENS HAIR
IOWA STATE UNIVERSITY
IOWA VALLEY COMMUNITY COLLEGE
DISTRICT
IOWA WESLEYAN COLLEGE
IOWA WESTERN COMM COLLEG
JOE KUBERT SCHOOL OF CARTOON AND
GRAPHIC
JOHNSON COUNTY COMM COLL
JTL TRUCK DRIVER TRAINING
KANSAS STATE UNIVERSITY
KENTUCKY COMMUNITY & TECHNICAL
COLLEGE SYSTEM
KIRKWOOD COMM COLLEGE
LA JAMES COLLEGE
LAJAMES COLLEGE OF HAIRSTYLING INC OF
MASON
LAWRENCE UNIVERSITY
LEAH KLAPPS
LEMARS BEAUTY COLLEGE IN
LIBERTY UNIVERSITY
LINCOLN CHRISTIAN UNIVER
LL FRANCK & CO
LORAS COLLEGE
LORIE A SMITH
LS ACQUISTIONS INC
LUTHER COLLEGE
M & C BEAUTY SCHOOL INC
M & M FIEGEN LLC
MAHASKA COUNTY HOSPITAL
MARQUETTE UNIVERSITY
MARY GAMMELL
MARYLAND STATE OF
MARYVILLE R-II SCHOOLS
MATUSKA TAXIDERMY INC
MAYES EDUCATION INC
MCGHEE AND ASSOCIATES LLC
MCHENRY COUNTY COLLEGE DISTRICT #528

MERCY HEALTH SERVICES - IOWA CORP
MERCY HEALTH SERVICES-IOWA CORP
METROPOLITAN COMM COLL
MICHAEL G KING
MIDLAND LUTHERAN COLLEGE
MIDWEST TECHNICAL INSTITUTE
MILWAUKEE SCHOOL OF ENGINEERING
MINNESOTA STATE COLLEGES
MINNESOTA STATE OF
MINNESOTA WEST COMMUNITY & TECHNICAL
COLLEGE
MISSOURI STATE UNIVERSITY
MISSOURI SOUTHERN STATE UNIVERSITY
MISSOURI WELDING INSTITUTE INC
MISSOURI WESTERN ST COLL
MOREHEAD STATE UNIVERSITY
MORNINGSIDE COLLEGE
MOUNT MERCY UNIVERSITY
MURRAY STATE UNIVERSITY
NATIONAL UNIVERISTY OF HEALTH SCIENCES
NEBRASKA CHRISTIAN COLL
NEBRASKA METHODIST COLLE
NEBRASKA STATE OF
NORTH ARKANSAS COLLEGE
NORTH CENTRAL TECHNICAL COLLEGE
NORTH DAKOTA STATE UNIV
NORTH IOWA AREA COMMUNITY COLLEGE
NORTHEAST COMMUNITY COLL
NORTHEAST IA COMM COLL
NORTHEAST WISCONSIN TECHNICAL
COLLEGE
NORTHWEST AEA
NORTHWEST IOWA COMM COLL
NORTHWEST MO STATE UNIV
NORTHWEST NAZARENE UNIVERSITY INC
NORTHWESTERN COLLEGE
NRG PILATES LLC
OKLAHOMA STATE OF
OKLAHOMA STATE UNIVERSITY
ORAL ROBERTS UNIVERSITY
OREGON HEALTH AND SCIENCE UNIVERSITY
PACIFIC UNIVERISTY
PALM BEACH ATLANTIC UNIVERSITY INC
PALMER CHIROPRACTIC UNIVERSITY
FOUNDATION
PCI ACADEMY INC
PELLA REGIONAL HEALTH CENTER
PENNSYLVANIA COLLEGE OF TECHNOLOGY
PERU STATE COLLEGE
PHILADELPHIA COLLEGE OF OSTEOPATHIC
MEDICINE
PIKES PEAK COMMUNITY COLLEGE
POST UNIVERSITY INC

TRAINING VENDORS: 2017-2018, CONTINUED

PRATT COMMUNITY COLLEGE
PROFESSIONAL CAREER DEV
PURDUE UNIVERSITY GLOBAL INC
R & R CONSTRUCTION CO
REGENTS OF THE UNIVERSITY OF COLORADO
REGENTS OF THE UNIVERSITY OF MINNESOTA
RHONDA K MORTON
RIDING MASTERS LTD
ROCHESTER INST TECHNOLOG
ROCKY MOUNTAIN COLLEGE LLC ART
ROSS EDUCATION
SAN DIEGO STATE UNIVERSI
SANTA MONICA COLLEGE
SAVANNAH COLLEGE OF ART AND DESIGN INC
SERENITY YOGA & PILATES STUDIO LLC
SIGNATURE HEALTHCARE LLC
SIMPSON COLLEGE
SIOUX FALLS SCHOOL DISTR
SIOUXLAND PIPE WELDING SCHOOL INC
SIOUXLAND REAL ESTATE GROUP LLC
SOUTH DAKOTA STATE OF
SOUTHEASTERN COMMUNITY COLLEGE
SOUTHEASTERN OK ST UNIV
SOUTHERN ILLINOIS UNIVERSITY
SOUTHERN NH UNIVERSITY
SOUTHWEST BAPTIST UNIVER
SOUTHWEST WI TECH COLLEG
SOUTHWESTERN BAPTIST THEOLOGICAL
SEMINARY
SOUTHWESTERN COMM COLLEG
ST AMBROSE UNIVERSITY
ST MARYS UNIV OF MINN
ST VINCENT DEPAUL SOCIET
THE LUTHERAN UNIVERSITY ASSOCIATION
INC
THE MEDICAL COLLEGE OF WISCONSIN INC
THERESA THORLAND
TORIAHNA BLAIR
TRAVIS LTD
TRINITY COLLEGE OF NURSI
TRI-STATE NURSING
TRIUMPH CSR ACQUISITION LLC
TRUCK DRIVER INSTITUTE INC
TRUMAN STATE UNIVERSITY
UNIV NEB BOARD OF REGENT

UNIV OF NEVADA LV
UNIV OF WI - LA CROSSE
UNIVERSAL TECHNICAL INSTITUTE
UNIVERSITY OF ARIZONA THE
UNIVERSITY OF CENTRAL MISSOURI
UNIVERSITY OF CINCINNATI
UNIVERSITY OF DUBUQUE
UNIVERSITY OF HOUSTON - CLEAR LAKE
UNIVERSITY OF IOWA
UNIVERSITY OF KANSAS
UNIVERSITY OF MASSACHUSETTS
UNIVERSITY OF MEMPHIS THE
UNIVERSITY OF MISSOURI
UNIVERSITY OF MONTANA
UNIVERSITY OF N DAKOTA
UNIVERSITY OF NEBRASKA
UNIVERSITY OF NORTHERN C
UNIVERSITY OF NORTHERN IOWA
UNIVERSITY OF SAN DIEGO
UNIVERSITY OF SIOUX FALL
UNIVERSITY OF SOUTH CAROLINA
UNIVERSITY OF SOUTHERN CALIFORNIA
UNIVERSITY OF UTAH
UNIVERSITY OF WISCONSIN
UNIVERSITY OF WIS-STEVEN
UNIVERSITY OF WYOMING
UPPER IOWA UNIVERSITY
US BANK CARDMEMBER SERV
VALLEY WEST UNIFORMS
VATTEROTT EDUCATIONAL CT
VP INSTITUTE INC
WAGNER COLLEGE
WALDEN UNIVERSITY
WARTBURG COLLEGE
WASHBURN UNIVERSITY
WATERLOO BARBER COLLEGE
WATERTOWN SCHOOL DISTRIC
WEST TEXAS A&M UNIVERSITY
WEST VIRGINIA STATE UNIVERSITY
WESTERN GOVERNORS UNIVER
WESTERN ILLINOIS UNIV
WESTERN IOWA TECH CC
WESTERN TECHNICAL COLLEG
WESTON ENTERPRISES INC
WHEATON FRANCISCAN HEALTHCARE
WILLIAM PENN UNIVERSITY

Revenue and Expenditures for State Fiscal Years 2017 and 2018

Biennial Report of Revenues and Expenditures for State Fiscal Years 2017 and 2018

<u>Revenue</u>	SFY 2017 7/1/16 to 6/30/2017	SFY 2018 7/1/17 to 6/30/2018	Total for Biennium
Basic Support (0001-283-I67)			
Federal Funds	27,749,968.06	27,477,250.31	55,227,218.37
State Appropriation I67	5,849,338.00	5,571,203.00	11,420,541.00
Other Revenue	2,012,561.05	1,727,023.87	3,739,584.92
Total	35,611,867.11	34,775,477.18	70,387,344.29
In Service (0001-283-I67-4000)			
Federal Funds	0.00	0.00	0.00
State Appropriation I67	0.00	0.00	0.00
Other Revenue	0.00	0.00	0.00
Total	0.00	0.00	0.00
Independent Living (0001-283-I68)			
Federal Funds	321,584.64	234,327.40	555,912.04
State Appropriation I68	89,128.00	84,823.00	173,951.00
Other Revenue	0.00	0.00	0.00
Total	410,712.64	319,150.40	729,863.04
Entrepreneurs With Disabilities (0001-283-I80)			
Federal Funds	0.00	0.00	0.00
State Appropriation I80	145,535.00	138,506.00	284,041.00
Other Revenue	0.00	0.00	0.00
Total	145,535.00	138,506.00	284,041.00
Independent Living Center Grants (0001-283-I92)			
Federal Funds	0.00	0.00	0.00
State Appropriation I92	90,294.00	86,457.00	176,751.00
Other Revenue	0.00	0.00	0.00
Total	90,294.00	86,457.00	176,751.00
Maintenance of Effort (0001-283-W25)			
Federal Funds	0.00	0.00	0.00
State Appropriation W25	0.00	106,705.00	106,705.00
Other Revenue	0.00	0.00	0.00
Total	0.00	106,705.00	106,705.00
VR SSA Fund (0034-283)			
Federal Funds	10,524.00	10,524.00	21,048.00
DDS - DHS Medicaid (0231-283)			
Other Revenue	80,289.07	69,241.08	149,530.15
Supported Employment (0366-283)			
Federal Funds	242,697.27	237,688.42	480,385.69
Disability Determination Services (0394-283)			
Federal Funds	27,708,132.31	26,971,262.01	54,679,394.32
Other Revenue	347,367.60	358,079.69	705,447.29
Total	28,055,499.91	27,329,341.70	55,384,841.61
VR Contributed Fund (0395-283)			
Other Revenue	0.00	0.00	0.00
Other Grants (0398-283)			
Other Revenue	0.00	0.00	0.00
Total Revenue	64,647,419.00	63,073,090.78	127,720,509.78

REVENUE AND EXPENDITURES, CONTINUED

Expenditures

Basic Support (0001-283-I67)			
Personnel	19,302,051.05	18,391,814.61	37,693,865.66
Other Costs	4,986,395.01	5,841,364.87	10,827,759.88
Case Service Costs	11,323,421.05	10,542,297.70	21,865,718.75
Total	35,611,867.11	34,775,477.18	70,387,344.29
In Service (0001-283-I67-4000)			
Personnel	0.00	0.00	0.00
Other Costs	0.00	0.00	0.00
Case Service Costs	0.00	0.00	0.00
Total	0.00	0.00	0.00
Independent Living (0001-283-I68)			
Personnel	81,066.75	73,313.30	154,380.05
Other Costs	236,534.17	180,727.12	417,261.29
Case Service Costs	93,111.72	65,109.98	158,221.70
Total	410,712.64	319,150.40	729,863.04
Entrepreneurs With Disabilities (0001-283-I80)			
Personnel	130,477.15	135,856.00	266,333.15
Other Costs	15,057.85	2,650.00	17,707.85
Case Service Costs	0.00	0.00	0.00
Total	145,535.00	138,506.00	284,041.00
Independent Living Center Grants (0001-283-I92)			
Personnel	0.00	0.00	0.00
Other Costs	90,294.00	86,457.00	176,751.00
Case Service Costs	0.00	0.00	0.00
Total	90,294.00	86,457.00	176,751.00
Maintenance of Effort (0001-283-W25)			
Personnel	0.00	106,705.00	106,705.00
Other Costs	0.00	0.00	0.00
Case Service Costs	0.00	0.00	0.00
Total	0.00	106,705.00	106,705.00
VR SSA Fund (0034-283)			
Personnel	0.00	0.00	0.00
Other Costs	10,524.00	10,524.00	21,048.00
Case Service Costs	0.00	0.00	0.00
Total	10,524.00	10,524.00	21,048.00
DDS - DHS Medicaid (0231-283)			
Personnel	0.00	0.00	0.00
Other Costs	32,761.50	29,547.06	62,308.56
Case Service Costs	47,527.57	39,729.02	87,256.59
Total	80,289.07	69,276.08	149,565.15
Supported Employment (0366-283)			
Personnel	0.00	0.00	0.00
Other Costs	2,223.15	621.00	2,844.15
Case Service Costs	240,474.12	237,067.42	477,541.54
Total	242,697.27	237,688.42	480,385.69
Disability Determination Services (0394-283)			
Personnel	18,158,362.00	17,915,431.56	36,073,793.56
Other Costs	3,857,592.30	3,649,579.57	7,507,171.87
Case Service Costs	6,044,056.23	5,769,412.33	11,813,468.56
Total	28,060,010.53	27,334,423.46	55,394,433.99
VR Contributed Fund (0395-283)			
Personnel	0.00	0.00	0.00
Other Costs	994.28	680.41	1,674.69
Case Service Costs	0.00	0.00	0.00
Total	994.28	680.41	1,674.69
Other Grants (0398-283)			
Personnel	0.00	0.00	0.00
Other Costs	0.00	0.00	0.00
Case Service Costs	0.00	0.00	0.00
Total	0.00	0.00	0.00
Total Expenditures	64,652,923.90	63,078,887.95	127,731,811.85

Iowa Vocational Rehabilitation Services



Empowering
Individuals
with **Disabilities**
through Employment